

**Sei Jin Ko – Curriculum Vitae**

Department of Psychology • San Diego State University  
 5500 Campanile Dr., San Diego, CA 92182  
 Tel: (646) 752-0821 • Fax: (619) 594-1332  
 Email: sjko@mail.sdsu.edu

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**EDUCATION**

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| Ph.D. | 2007 | University of Groningen, The Netherlands<br>Specialization: <i>Social Psychology</i> /Minor: <i>Statistics</i> |
| M.A.  | 2004 | University of Colorado, Boulder, CA<br>Specialization: <i>Social Psychology</i> /Minor: <i>Statistics</i>      |
| BMus  | 1992 | Royal College of Music, London, UK<br>Specialization: <i>Classical Violin</i>                                  |

**PROFESSIONAL EMPLOYMENT**

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| 2009-present | <i>Adjunct Professor/Lecturer</i> , Psychology Department, San Diego State University  |
| 2007-09      | <i>Visiting Assistant Professor of Management and Organizations</i> and <i>Postdoctoral Fellow at the Dispute Resolution and Research Center</i> , Kellogg School of Management, Northwestern University |
| 2001-02      | <i>Data Analyst</i> , Office of Planning, Budget, and Analysis, University of Colorado, Boulder  |

**ACADEMIC AWARDS****Honors and Fellowships:**

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| 2006    | Runner-Up, SPSP Graduate Poster Award, <i>Society for Personality and Social Psychology</i> annual meeting, Palm Springs, CA                            |
| 2006    | Travel Award to attend <i>Society for Personality and Social Psychology</i> annual meeting in Palm Springs, CA, Dutch National Science Foundation (NWO) |
| 2005    | Travel Award to attend <i>Society for Personality and Social Psychology</i> annual meeting in New Orleans, LA, Dutch National Science Foundation (NWO)  |
| 2001-02 | University of Colorado Graduate School Fellowship   |
| 2000    | University of Texas Academic Competitive Scholarship, The University of Texas at Austin, Austin   |

**RESEARCH GRANTS (INTERNAL/EXTERNAL)****Funded:**

- 2015-16 *Recruitment and retention of women in mathematics: The impact of peer role models* (co-PI), University Grants Program, San Diego State University, \$8,900
- 2015-16 *Fostering inclusion in mathematics and the sciences* (co-PI), President's Leadership Fund, San Diego State University, \$11,121
- 2007-08 *The voice of change: The role of vocal variation in negotiating power* (PI), Dispute Resolution Research Center (DRRC), Kellogg School of Management (Northwestern University), \$10,000

**Under Review/In preparation:**

- 2015 *Inspiring women to thrive in STEM*, (ECR-DRL; co-PI), National Science Foundation. Revision submitted, February 3, 2015, \$1,499, 966.

**PUBLICATIONS**

- Ko, S. J.**, Sadler, M. S., & Galinsky, A. D. (2015). The sound of power: Conveying and detecting hierarchical rank through voice. *Psychological Science*, 26, 3-14. **\*\*Top 25 most viewed article.**  
**Selected media coverage:** *Wall Street Journal, BBC, The Times of London, NPR, Reddit, CBS News, Mashable, Science Daily, Daily Mail, Medical News Today, Forbes, CTVNews, Medical Daily, Tumblr, The Telegraph, Huffington Post, TheStar Online, BuzzFeed, The Independent, British Psychological Society, Psychology Today, Colorado News Daily*
- Marx, D. M., & **Ko, S. J.** (2012). Superstars “like” me: The effect of role model similarity on performance under threat. *European Journal of Social Psychology*, 42, 807-812.
- Marx, D. M., & **Ko, S. J.** (2011). Refocusing or recycling?: The stereotype inoculation model and its relationship with research on ingroup role models. *Psychological Inquiry*, 22, 280-284.
- Marx, D. M. & **Ko, S. J.** (2011). Prejudice, discrimination, and stereotypes (racial bias). In V. Ramachandran (Ed.), *The Encyclopedia of Human Behaviour 2<sup>nd</sup> Edition*. Elsevier.
- Marx, D. M., **Ko, S. J.**, & Friedman, R. A. (2009). The Obama effect: How a salient role model reduces race-based performance differences. *Journal of Experimental Social Psychology*, 45, 953-956.  
**Selected media coverage:** *The New York Times, New York Times Magazine, Chicago Tribune, CNN, Washington Times, LA Times, San Diego Union Tribune, CNBC, NPR, Anderson Cooper 360, USA Today, Diverse Education, US News and World Report, PRI, Newsweek, Evening Standard, Fox News, Campbell Brown's "No Bias, No Bull", National Education Association, Atlantic Monthly*
- Ko, S. J.**, Judd, C. M., & Stapel, D. A. (2009). Stereotyping based on voice in the presence of individuating information: Vocal femininity affects perceived competence but not warmth. *Personality and Social Psychology Bulletin*, 35, 198-211.

Szesny, S., & **Ko, S. J.** (2008). Feature-based gender stereotyping: Beyond categorization and control? In Todd G. Morrison & Melanie A. Morrison (Eds.), *The Psychology of Modern Prejudice*. Hauppauge NY: Nova Science Publishers.

**Ko, S. J.**, Muller, D., Judd, C. M., & Stapel, D. A. (2008). Sneaking in through the back door: How category-based stereotype suppression leads to rebound in feature-based effects. *Journal of Experimental Social Psychology*, *44*, 833-839.

**Ko, S. J.**, Judd, C. M., & Blair, I. V. (2006). What the voice reveals: Within and between category stereotyping on the basis of voice. *Personality and Social Psychology Bulletin*, *32*, 806-819.

Swann, Jr., W. B., Seyle, C. D., Polzer, J. T., & **Ko, S. J.** (2004). Finding value in diversity: Verification of personal and social self-views in diverse groups. *Academy of Management Review*, *29*, 9-27.

Gosling, S. D., **Ko, S. J.**, Mannarelli, T., & Morris, M. E. (2002). A room with a cue: Judgments of personality based on offices and bedrooms. *Journal of Personality and Social Psychology*, *82*, 379-398.

**Selected media coverage:** "Blink" by Malcolm Gladwell, *American Psychological Association, Taglines Magazine, HealthDay, Los Angeles Times, Psychology Today, TheStar Online, Thomasnet News*

#### **Manuscripts in Preparation** (asterisk indicates student author):

**Ko, S. J.**, Brookfield, J. S.\*, Marx, D. M., & Devos, T. *Benefit of the doubt?: The role of perceiver ethnicity and ideologies in threat perceptions of immigrant groups.*

Suppes, A., **Ko, S. J.**, & Bolger, N. *It was how you said it: Listeners use speech to form impression of talkers.*

#### **PRESENTATIONS**

##### **Papers Presented at Professional Meetings** (asterisk indicates student author):

Brookfield, J. S.\*, **Ko, S. J.**, Marx, D. M., & Devos, T. (2015, February). Country or ethnicity first?: Ethnic, not American, identity moderates perceived symbolic threat of illegal immigrants. Paper to be presented at the meeting of the *Society for Personality and Social Psychology*, Long Beach, CA.

Brookfield, J. S.\*, **Ko, S. J.**, Marx, D. M., & Devos, T. (2014, January). Benefit of the doubt: The role of participant ethnicity and ideologies in economic threat perceptions of Mexican immigrants. Paper presented at the meeting of the *Society for Personality and Social Psychology*, Austin, TX.

Manning, M. L.\*, Brookfield, J. S.\*, Weisz, B. M.\*, Marx, D. M., & **Ko, S. J.** (2014, January). What your friendships say about you: Having interracial friendship networks may boost positive social perceptions. Paper presented at the meeting of the *Society for Personality and Social Psychology*, Austin, TX.

Beavers, A.\*, Hennessy, C.\*, **Ko, S. J.**, & Sadler, M. S. (2011, January). The impact of vocal and visual cue correspondence on perceived competence and warmth. Paper presented at the meeting of the *Society for Personality and Social Psychology*, San Antonio, TX.

- Ko, S. J.**, Muller, D., Judd, C. M., & Stapel, D. A. (2007, January). Sneaking in through the back door: How category-based stereotype suppression leads to rebound in feature-based effects. Paper presented at the meeting of the *Society for Personality and Social Psychology*, Memphis, TN.
- Ko, S. J.**, Judd, C. M., & Stapel, D. A. (2006, January). Shifting standards: How the interplay of individuating information and vocal cues affect person perception. Paper presented at the meeting of the *Society for Personality and Social Psychology*, Palm Springs, CA.
- Ko, S. J.**, Sadler, M. S., Judd, C. M., & Park, B. (2005, January). We all think you sound like a secretary, but why don't you?!: Consensus and accuracy in vocal perceptions. Paper presented at the meeting of the *Society for Personality and Social Psychology*, New Orleans, LA.
- Ko, S. J.**, Judd, C. M., & Blair, I. V. (2003, January). The route of vocal cues to gender stereotyping. Paper presented at the meeting of the *Society for Personality and Social Psychology*, Los Angeles, CA.
- Ko, S. J.**, & Ambady, N. (2001, February). Cross-cultural sensitivity to unposed expressions of emotions. Paper presented at the meeting of the *Society for Personality and Social Psychology*, San Antonio, TX.

#### **Invited Talks, Presentations, and Colloquia:**

- Ko, S. J.** (2011, July). Challenging stereotypes: When and how targets of negative stereotypes resist. Talk given at the *European Association of Social Psychology Medium-Sized Group Meeting*, "Exuding warmth and competence via balanced visual and vocal cues", Lisbon, Portugal.
- Ko, S. J.** (2009, November). Conveying and detecting power through the voice. Talk given at the *Social Psychology Colloquium Series*, University of California, Los Angeles, CA.
- Ko, S. J.** (2009, October). Conveying and detecting power through the voice. Talk given at the *Social Psychology Brown Bag*, San Diego State University, San Diego, CA.
- Ko, S. J.** (2009, February). Multi-level modeling. Talk given at the *Social Psychology Brown Bag*, Northwestern University, Evanston, IL.
- Ko, S. J.** (2009, April). Vocal cue-based stereotyping in the face of individuating information. In T. Devos & D. Marx (Co-Chairs), *The ebb and flow of the social self*. Symposium conducted at the meeting of the *Western Psychological Association*, Portland, OR.
- Ko, S. J.** (2008, October). Sneaking in through the back door: How category-based stereotype suppression leads to rebound in feature-based effects. In C. R. Kaiser & K. B. Maddox (Co-Chairs), *Broadening the conceptualization of bias: Within-category perspectives on stereotyping, prejudice, and identity impression formation: Differences and similarities*. Symposium conducted at the meeting of the *Society for Experimental Social Psychology*, Sacramento, CA.
- Ko, S. J.** (2008, May). From the laboratory to the real world: Interventions for reducing stereotype threat [symposium overview]. In D. Marx & S. J. Ko (Co-Chairs), *From the laboratory to the real world: Interventions for reducing stereotype threat*. Symposium conducted at the meeting of the *Association for Psychological Science*, Chicago, IL.

- Ko, S. J.** (2008, February). A voice in the workplace: How vocal cues impact judgments related to hiring decisions. In J. White & D. Marx (Co-Chairs), *Seeing below the surface: How peripheral cues shape stereotypic perceptions*. Symposium conducted at the meeting of the *Society for Personality and Social Psychology*, Albuquerque, NM.
- Ko, S. J.** (2007, June). It's not what you say but how you say it: The role of voice in gender stereotyping and person-perception. Colloquium given at the Université Pierre Mendes France, Grenoble, France.
- Ko, S. J.**, Judd, C. M., & Stapel, D. A. (2005, March). Shifting standards: How the interplay of individuating information and vocal cues affect person perception. *Social Brown Bag*, Catholic University of Louvain-la-Neuve, Louvain-la-Neuve, Belgium.
- Ko, S. J.**, Gosling, S. D., & Mannarelli, T. (2000, November). A room with a clue: What bedrooms and offices reveal about their occupants. *Social Psychology Area Meeting*, The University of Texas, Austin.

## COURSES TAUGHT

### San Diego State University:

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|--------------|---|
| Fall, 2014   | <i>Data Analysis in Psychology</i> , PSY-281        |
| Spring, 2014 | <i>Data Analysis in Psychology</i> , PSY-281        |
| Spring, 2013 | <i>Data Analysis in Psychology</i> , PSY-281        |
| Spring, 2013 | <i>Advanced Statistics in Psychology</i> , PSY-670B |
| Spring, 2013 | <i>Data Analysis in Psychology</i> , PSY-281        |
| Fall, 2012   | <i>Advanced Statistics in Psychology</i> , PSY-670A |
| Fall, 2012   | <i>Statistical Methods in Psychology</i> , PSY-280  |
| Fall, 2012   | <i>Data Analysis in Psychology</i> , PSY-281        |
| Spring, 2011 | <i>Data Analysis in Psychology</i> , PSY-281        |
| Fall, 2010   | <i>Data Analysis in Psychology</i> , PSY-281        |

### Kellogg School of Management:

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| Spring, 2009 | <i>Negotiations</i> , MBA-course |
| Fall, 2008   | <i>Negotiations</i> , MBA-course |
| Spring, 2008 | <i>Negotiations</i> , MBA-course |
| Winter, 2008 | <i>Negotiations</i> , MBA-course |

### University of Groningen:

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| 2004-07 | <i>Bachelorthese</i> , (Research Tutorial in the Bachelors Program) |
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### University of Colorado, Boulder:

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| Spring, 2003 | <i>Teaching Assistant</i> for Drs. Charles M. Judd and G. H. McClelland, PSYCH-5741-100 (graduate statistics) |
| Fall, 2002   | <i>Teaching Assistant</i> for Drs. Charles M. Judd and G. H. McClelland, PSYCH-5741-100 (graduate statistics) |

Spring, 2002      *Teaching Assistant* for Dr. Charles M. Judd, PSYCH-3010-210 (undergraduate statistics)

## **ADVISING EXPERIENCE**

### **M.A. Students:**

2009-11      Allyce Monroe, San Diego State University  
2006          Heleen Verkoren, University of Groningen  
2005          Ilke Jellema, University of Groningen  
2005          Marloes Schwinghammer, University of Groningen

### **Thesis Committee Member (undergraduate and graduate level):**

2011-12      Meghan McDonald (SDSU)  
2011          Brad Weisz (SDSU)  
2011          Elizabeth Meager (SDSU)  
2011          Allyce Monroe (SDSU)

## **AD HOC REVIEWER**

*Journal of Personality*  
*Journal of Personality and Social Psychology*  
*International Review of Social Psychology*  
*National Science Foundation (NSF)*  
*Personality and Social Psychology Bulletin*  
*Social Psychological and Personality Science*